



Creative Global Investments

Recommendation Updates

Friday, November 10th, 2017

Carlo R. Besenius
CEO
Chief Global Strategist
cbesenius@cg-inv.com



Creative Global
Investments/Europe
5, op der Heed
L-1709 Senningerberg
Luxembourg/Europe
Tel: +(352) 2625 8640
Mob: +(352) 691 106 969

Stjepan Kalinic
Market Strategist (CMT)
skalinic@cg-inv.com



Creative Global
Investments LLC
115 East 57th Street 11th
Floor New York, NY 10022
Tel: 212 939 7256
Mob: +385 9152 95916

Objectivity

Integrity

Creativity

Allianz AG (XETRA:ALV EUR 232/sh) **BUY (TP 3 – 12 mo): EUR 250.00/sh** Q3 results slightly above expectations Share buyback of additional EUR 2Bn announced

Allianz reported Q3 results which were slightly above forecast due to a better than expected P/C business. Operating profit declined by -15% y-o-y to EUR 2.5Bn, Net profit was down by -16% y-o-y to EUR 1.6Bn. While both L/H and Asset Management reported earnings performance broadly in line with consensus forecast, P/C was with an operating profit of EUR 1,039Mn (-26% y-o-y) better than expected (EUR 900Mn) as the C/R was with 96.9% better than estimated (98.5%) due to lower than forecasted natural catastrophes' losses.

3rd party net inflows in Asset Management were strong with EUR 32Bn and Solvency II ratio developed also strongly with an increase by 8% q-o-q to 227%. ALV slightly reduced its full-year profit guidance (from upper end of target range to upper half of target range, EUR 10.8Bn +/- EUR 0.5Bn).

Main positive surprise was however the announcement of another share buy-back program, this time however with a lower volume of EUR 2Bn (EUR 3Bn was the volume of the last buy-back). All in all better than expected Q3 results and another share buy-back program, which underlines Allianz's capital strength and the willingness to return excess capital to shareholders. **We raise our TP (3 - 12 months) from EUR 220 to EUR 250/share**



IMPORTANT DISCLAIMER: As a company purely focused on research, CGI LLC has no business relationships with the company covered in this report, be it investment banking, consulting or any other type of relationship. In addition, CGI LLC does not seek and does not intend to seek in the future any such businesses, maintains complete independence and has no conflicts of interest related to the companies in its research universe. Neither the analysts responsible for this report nor any related household members are officers, directors, or advisory board members of any covered company. No one at a covered company is on the Board of Directors of CGI LLC or any of its affiliates. In addition, CGI LLC and its employees, including the analyst who wrote this report, hold no equity, debt or other linked derivative investments, the value of which is related in any way, directly or indirectly, to the operating and stock price performance of the company covered in this report. No such investment positions are held in any of the competitors, suppliers or customers of the companies in our coverage universe. This report is provided for information purposes only. It should not be used or considered as an offer of securities and it does not represent a solicitation to either buy or sell any securities or derivatives thereof.

Continental AG (XETRA: CON EUR 222.60)**Buy (TP 3 – 12 mo): EUR 280.0/sh****Q3 Results in line****Strong order intake to increase sales**

Continental AG reported Q3 2017 results broadly in line with expectations. While the group's margin guidance was left unchanged, we remain convinced that it will turn out to be too conservative. We have thus left our estimates for the adj. EBIT in FY 2017e broadly unchanged at EUR 4.8Bn. For the next 2 years we have however increased our adj. EBIT estimates by 3.4% and 7.2%, mainly due to higher growth expectations.

We reconfirm our Buy recommendation and raised our TP (3 – 12 months) from EUR 265 to EUR 280.



Disclosures

This research report has been prepared by Creative Global Investments LLC. ('CGI'). The author(s) of the research report is/are detailed on the front page.

Analyst certification

Each research analyst responsible for the content of this research report certifies that the views expressed in the research report accurately reflect the research analyst's personal view about the financial instruments and issuers covered by the research report. Each responsible research analyst further certifies that no part of the compensation of the research analyst was, is or will be, directly or indirectly, related to the specific recommendations expressed in the research report.

CGI Recommendation Principles:

BUY Recommendation: The security is expected to generate a **total return of over 20% during the next 3 - 12 months** time horizon.

SELL Recommendation: The security is expected to generate a **total return below -10% during the next 3 - 12 months** time horizon

Regulation

CGI is a member of EuroIRP (European Association of Independent Research Providers) in the UK and is subject to the rules and business guidelines of the relevant regulators in all other jurisdictions where it conducts business. CGI's research reports are prepared in accordance with the recommendations of the EuroIRP Association.

Conflicts of interest

CGI has established procedures to prevent conflicts of interest and to ensure the provision of high-quality research based on research objectivity and independence. These procedures are documented in CGI's research policies. Employees within CGI's Research Departments have been instructed that any request that might impair the objectivity and independence of research shall be referred to Research Management and the

Compliance Department.

CGI's Research Departments are organized independently from and do not report to other business areas within CGI. Research analysts are remunerated in part based on the overall profitability of CGI, which may include investment banking advisory revenues, but do not receive bonuses or other remuneration linked to specific corporate finance or debt capital transactions. Financial models and/or methodology used in this research report, calculations and presentations in this research report are based on standard econometric tools and methodology as well as publicly available statistics for each individual security, issuer and/or country. Documentation can be obtained from the authors on request.

Important Legal Information/Risk warning

Major risks connected with recommendations or opinions in this research report, including as sensitivity analysis of relevant assumptions, are stated throughout the text. All investments involve risks, including the possible loss of principal.

Investments in foreign securities involve special risks including currency fluctuations, economic instability and political developments.

Investments in emerging markets, of which frontier markets are a subset, involve heightened risks related to the same factors, in addition to those associated with these markets' smaller size, lesser liquidity and lack of established legal, political, business and social frameworks to support securities markets. Because these frameworks are typically even less developed in frontier markets, as well as various factors including the increased potential for extreme price volatility, illiquidity, trade barriers and exchange controls, the risks associated with emerging markets are magnified in frontier markets.

Commodities', Stocks', bonds' and foreign exchange prices fluctuate, sometimes rapidly and dramatically, due to factors affecting individual companies, particular industries or sectors, or general market conditions.

Expected updates

Each working day/Date of first publication/See the front page of this research report for the date of first publication.

General disclaimer

This research report has been prepared by CGI and is provided for informational purposes only. It does not constitute or form part of, and shall under no circumstances be considered as, an offer to sell or a solicitation of an offer to purchase or sell any relevant financial instruments (i.e. financial instruments mentioned herein or other financial instruments of any issuer mentioned herein and/or options, warrants, rights or other interests with respect to any such financial instruments) ('Relevant Financial Instruments').

The research report has been prepared independently and solely on the basis of publicly available information that CGI considers to be reliable. While reasonable care has been taken to ensure that its contents are not untrue or misleading, no representation is made as to its accuracy or completeness and CGI, its affiliates and subsidiaries accept no liability whatsoever for any direct or consequential loss, including without limitation any loss of profits, arising from reliance on this research report.

The opinions expressed herein are the opinions of the research analysts responsible for the research report and reflect their judgment as of the date hereof. These opinions are subject to change and CGI does not undertake to notify any recipient of this research report of any such change nor of any other changes related to the information provided herein. This research report is protected by copyright and is intended solely for the designated addressee. It may not be reproduced or distributed, in whole or in part, by any recipient for any purpose without CGI's prior written consent.

This research report is not intended for, and may not be redistributed to, retail customers in the UK or the US.

CGI is not subject to US rules with regard to the preparation of research reports and the independence of research analysts. In addition, the research analysts of CGI who have prepared this research report are not registered or qualified as research analysts with the NYSE or FINRA but satisfy the applicable requirements of a non-US jurisdiction.

CGI is not subject to US rules with regard to the preparation of research reports and the independence of research analysts. In addition, the research analysts of CGI who have prepared this research report are not registered or qualified as research analysts with the NYSE or FINRA but satisfy the applicable requirements of a non-US jurisdiction. Any US investor recipient of this research report who wishes to purchase or sell any Relevant Financial Instrument may do so only by contacting CGI directly and should be aware that investing in non-US financial instruments may entail certain risks. Financial instruments of non-US issuers may not be registered with the US Securities and Exchange Commission and may not be subject to the reporting and auditing standards of the US Securities and Exchange Commission.

Report completed: 11/10/2017, 06:51 EST
Report first disseminated: 11/10/2017, 06:55 EST

Carlo R. Besenius, CEO
Head of Global Strategy
cbesenius@cg-inv.com
office: +(352) 26 25 86 40
mobile: +(352) 691 106 969
Luxembourg/Europe
Stjepan Kalinic, Market Strategist/Technician
skalinic@cg-inv.com
office: 212 939 7256
mobile: +(385) 9152 95916
Kastel Sucurac, Croatia
Jennifer Crisman, COO
jcrisman@cg-inv.com
office: +(352) 26 25 86 40
Luxembourg/Europe
Gary Schieneman, Managing Director,
Global Accounting and Finance
gschieneman@cg-inv.com
office: 917-868-6842
New York, NY, USA

Steve Gluckstein, Global Strategist
sgluckstein@cg-inv.com
office: 212 939 7256
mobile: 732 768 8843
New York, NY, USA

Marc Peters, Head of Global Industrial Strategy
mpeters@cg-inv.com
office: +(352) 26 25 86 40
mobile: +352 621 36 44 50
Luxembourg/Europe
Allison M. Cimon, Director of Sales & Technology
amcimon@cg-inv.com
office: 646 228 4321
Boston, MA, USA
Jennifer Crisman, COO
jcrisman@cg-inv.com
office: +(352) 26 25 86 40
Luxembourg/Europe

Sabine CJ Blümel, Head of Global Automotive Research
sblumel@cg-inv.com
office: +44 (7785) 301588
London, UK

IMPORTANT DISCLAIMER:

As a company purely focused on research, CGI LLC has no business relationships with the company covered in this report, be it investment banking, consulting or any other type of relationship. In addition, CGI LLC does not seek and does not intend to seek in the future any such businesses, maintains complete independence and has no conflicts of interest related to the companies in its research universe. Neither the analysts responsible for this report nor any related household members are officers, directors, or advisory board members of any covered company. No one at a covered company is on the Board of Directors of CGI LLC or any of its affiliates. In addition, CGI LLC and its employees, including the analyst who wrote this report, hold no equity, debt or other linked derivative investments, the value of which is related in any way, directly or indirectly, to the operating and stock price performance of the company covered in this report. No such investment positions are held in any of the competitors, suppliers or customers of the companies in our coverage universe. This report is provided for information purposes only. It should not be used or considered as an offer of securities and it does not represent a solicitation to either buy or sell any securities or derivatives thereof.